
NORTH BRANCH CAPITAL

Founded in 2014, North Branch Capital is a lower middle market private equity firm, based in Oak Brook, IL, with a long history of investing alongside and partnering with management teams in industrial businesses. We specifically target businesses that lead with engineering excellence or value-added services in order to solve complex customer problems. We seek partnerships with strong leadership teams driving tremendous cultures, and we are much more than a source of capital or liquidity. With 50 years of collective operating experience, our collaboration with management teams is unique. This experience comes from the Partners of North Branch, not a network of executives or consultants.

Investment Criteria

Revenue \$10 million to \$75 million

EBITDA \$2 million to \$8 million

Geography United States and Canada for platform investments. Globally for add-ons.

Transaction Type

- Typically partnering with family-owned, entrepreneurial run private companies
- Ownership transitions
- Corporate divestitures
- Add-on acquisitions
- Control positions

Industry Preferences



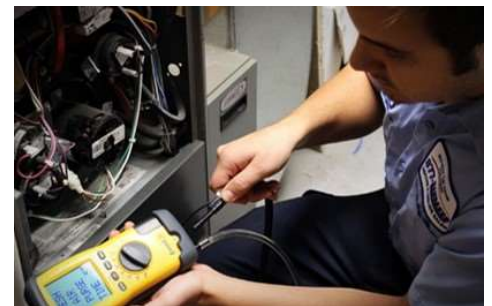
Value Added Distribution

Business to business with moderate average order size. Complementary services or engineering component.



Niche Manufacturing

Non-commodity, highly engineered products. Low capital expenditure requirements.



Industrial Services

Unique service offering generating consistent, repeatable revenue.

North Branch Capital, LLC

Drake Oak Brook Plaza: 2211 York Road, Suite 207, Oak Brook, IL 60523

Website: www.northbranchcap.com | Twitter Handle: @northbranchcap

Please contact TJ Gaul (TJ@northbranchcap.com) or Nick Johansson (Nick@northbranchcap.com) for new opportunities.

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Investments



Investment Date: March 2015
Exit Date: November 2018
Location: Aliso Viejo, CA
www.motionsolutions.com

Founded in 1956, Motion Solutions is an engineering focused provider of complex, electromechanical assemblies and a value-added distributor of linear motion and motion control solutions for a variety of end markets, including medical equipment, life sciences, technology, aerospace & defense, and general industrial & automation.

Add-Ons Completed:



Hoffman
ISO 9001 Certified. Established 1959.



Investment Date: December 2015
Location: Maple Grove, MN
www.circuitcheck.com

Founded in 1979, Circuit Check is the leader in testing solutions used by electronics manufacturers to leverage critical component quality, process, test, and repair information. Key products and services include Functional Test Systems, Test Fixtures, Test Data Analysis Software and Professional Services for outsourced test engineering programs.

Add-Ons Completed:



Investment Date: November 2017
Location: Macomb, MI
www.callrandazzo.com

Founded in 1988, Randazzo is a leading provider of non-discretionary, residential heating, ventilation and air conditioning ("HVAC") replacement and maintenance services. The company has a well-established history and reputation in the greater Detroit metro area, having served over 50,000 homes in its history.

Add-Ons Completed:



Investment Date: June 2015
Location: Boston, MA
www.alhworld.com

Founded in 1986, Associated Luxury Hotels is the parent company that owns and operates Associated Luxury Hotels International (ALHI) and Worldhotels. ALHI and Worldhotels are both highly respected, leading global hospitality services organizations which specialize in serving luxury-level and upper-upscale independently owned or operated hotels and resorts around the world. Both ALHI and Worldhotels enable their member hotels and resorts to maintain their independent identity while also effectively competing with the world's biggest hospitality chains.

Add-Ons Completed:



North Branch Capital Team



Jon Leiman



Bill Huber



Dan Bauman



TJ Gaul



Nick Johansson

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